



WIAD 2016

LOCAL CONNECTIONS. GLOBAL IMPACT.

Washington D.C.

A photograph of a busy office event or conference. The room is filled with people, some standing and talking, others seated at tables. Several red balloons are floating in the air. In the foreground, there are tables with laptops and other equipment. The lighting is warm and the overall atmosphere is professional and collaborative.

PRACTICAL PITFALLS UNRAVELED:

Insights for the growth seeking IA

OUR GOALS

PRACTICAL PITFALLS UNRAVELED



-
- ▶ Move your projects forward
 - ▶ Hands-on practice
 - ▶ Tools to work with non-UXers
 - ▶ Specific ways to advance your career

Who we are



SARAH BROOKS

**OUTCOMES PRODUCER
CAREER COACH**

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FORUM ONE



ASPCA



**RESOURCES
FOR THE FUTURE**



**SARAH BROOKS
COACHING**



Who we are



FAZ BESHARATIAN

DESIGNER & INSTRUCTOR

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Aol.

AARP[®]

 **U.S AIRWAYS**

CCA+D
Corcoran College of Art+Design

 **THINKVOICE**

welocalize

USWeb/CKS

ARE YOU READY?

(Cause we are & we're stoked!)

STORY TIME...

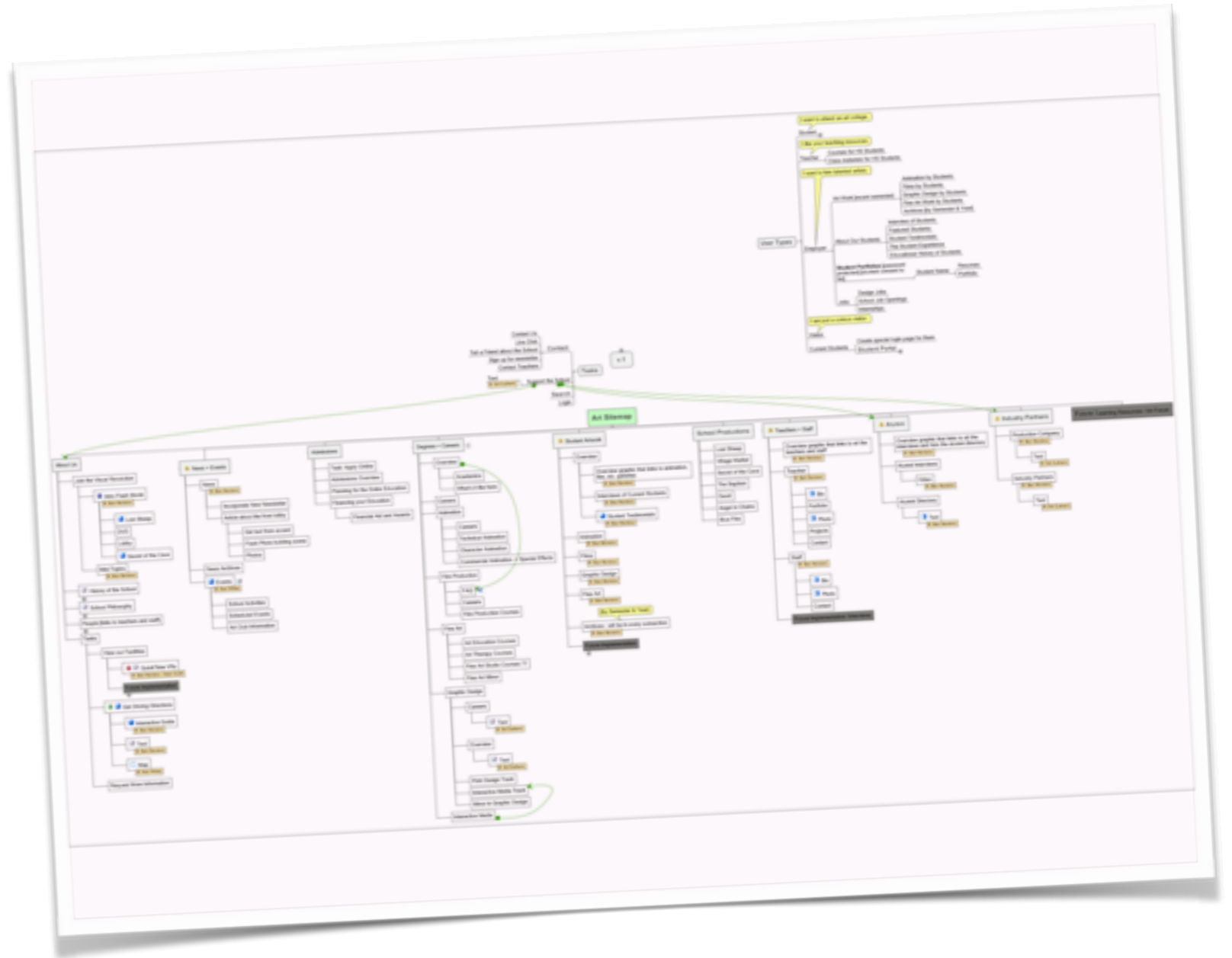
OR... A BIT OF HUMILITY!

KNOW-IT-ALL CLIENT



Know-it-all client

“Can we get this?”



BEEN HERE BEFORE?



Skeptic



Bored



Apathetic

WHAT ARE YOUR CHALLENGES?

PRACTICAL PITFALLS UNRAVELED



INSTRUCTIONS

- ▶ Partner A share a challenge you faced in a recent project (5 min)
- ▶ Partner B write it down on a post it note.

- ▶ Partner B share how you might address this challenge. (5 min)
Partner A share what you did do, what you wish you had done.



SWITCH!

INSTRUCTIONS

- ▶ Partner B share a challenge you faced in a recent project (5 min)
- ▶ Partner A write it down on a post it note.

- ▶ Partner A share how you might address this challenge. (5 min)
Partner B share what you did do, what you wish you had done.



LETS SHARE



WHAT DID WE LEARN?

PUT AN IDEA IN THEIR HEADS



MOVE YOUR PROJECTS FORWARD



CHOOSE A TACTIC, WORKSHOP > MEETINGS

PRACTICAL PITFALLS UNRAVELED





ADVANCE YOUR TEAM TO ADVANCE YOUR CAREER

INFLUENCE



INFLUENCE



INFLUENCE



INFLUENCE



INSTRUCTIONS

- ▶ Partner A practice using the flower analogy with a recent challenge
- ▶ Partner B share your feedback, are you enrolled?



SWITCH!

INSTRUCTIONS

- ▶ Partner B practice using the flower analogy with a recent challenge
- ▶ Partner A share your feedback, are you enrolled?



FIND YOUR TRIBE





LET'S SHARE

PRACTICAL PITFALLS UNRAVELED



THANK YOU!

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